

Message Text

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PAGE 01 NAIROB 05849 101620Z

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ACTION AF-06

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FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 3924

UNCLAS NAIROBI 5849

E.O. 11652: N/A

TAGS: BEXP, KE

SUBJECT: WTDR/FTI ENGINEERING AGENCIES LIMITED

REF: USDOC 08368

1. KENYA 2. CNTRY CODE: 779 3. SER NO: 0037000
4. ENGINEERING AGENCIES LIMITED
5. P.O. BOX 48678, BARICHO ROAD, INDUSTRIAL AREA
6. NAIROBI, KENYA
7. ESTABL: 1965 8. EMPL: 15 9. SIZE (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING COUNTRIES LISTED
IN ORDER OF IMPORTANCE: KENYA, UGANDA AND TANZANIA
12. RPT . DATE: 07/75
- 13A. 26495/1235 RTR. AGT. DIST. IMP. PAPER MASKING TAPES.
- 13B. 37141/1235 RTR. AGT. DIST. IMP. MOTOR VEHICLE PARTS
ACCESSORIES
- 13C. 28412/1235 RTR. AGT. DIST. IMP. HOUSEHOLD DETERGENTS
- 13D. 33215/1235 RTR. AGT. DIST. IMP. WATER PIPES AND FITTINGS
- 13E. 35193/1235 RTR. AGT. DIST. IMP. DIESEL ENGINES AND
ENGINEERING, EQUIPMENT
14. CONTACT: MR. TONY FLETCHER, MANAGER
15. CABLE: ENGINEERS 16. TELEX: N/A
17. TEL. 559577
18. FINANCIAL REFS: GRINDLAYS BANK INTERNATIONAL LIMITED,
KENYATTA AVENUE, P.O. BOX 30550, NAIROBI, KENYA.
19. TRADE REFS: CLAMYER INTERNATIONAL CORPORATION, 233 BROADWAY,
NEW YORK, N. Y. 10007.

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20. FOREIGN FIRMS REPRESENTED: W. H. ALLEN, SONS & CO.

LTD., GORD END ROAD, BEDFORD, U.K., DIESEL ENGINES,
STEAM TURBINES ETC.; BASOL LIMITED, PICCADILLY,
LONDON W.L., DETERGENTS; 3M COMPANY, U.S.A.
ELECTRICAL AND ABRASIVE PRODUCTS; TALBOT, F. W. &
CO. PITT, NR WINCHESTER, U.K., PIPE FITTINGS;
CLAMYER INTERNATIONAL CORPORATION, U.S.A., AUTOMOTIVE
REFINISHING; COWAN SHELDOES, U.S.A. RAILWAY CRANES;
HAYDEN NILOS U.S.A., HOSE COUPLINGS; MONTREAL
LOCOMOTIVES, CANADA, LOCOMOTIVES, RAILWAY
EQUIPMENT, ETC.

21. OFFICE AND WAREHOUSE ARE IN BARICHO ROAD,
INDUSTRIAL AREA, NAIROBI. FIRM ACTS AS
AGENT AND DISTRIBUTOR OF THE PRODUCTS LISTED
IN THE REPORT SPECIALISING IN HEAVY ENGINEERING
EQUIPMENT. AUTHORIZED CAPITAL \$1,428. ANNUAL
VOLUME OF BUSINESS IS OVER \$900,000. COMPANY'S
MANAGEMENT REPORTED TO BE RELIABLE WITH CON-
SIDERABLE EXPERIENCE IN THIS LINE OF BUSINESS.
LOCAL BANK REPORTS FAVORABLE. RECOMMENDED AS
TRADE CONTACT FOR U. S. FIRM.

22. PREPARED BY: J. K. NJUGUNA APPROVED BY PAUL T. WALTERS
AT: AMEMBASSY NAIROBI KENYA.
LINDSTROM

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